

Think flexible!



easy2source

The Ease of Flexibility.

The Test Equipment Rental Company



easy2source

The flexible procurement and financing model for your Test Equipment

Making it easier to meet your equipment needs

You know that sometimes you need the latest Test Equipment in a hurry but can't get the capital cost approved in time, or you are not certain that you can justify buying as much as you might need for an important project. Then you need the flexibility of Easy2Source from Livingston "The Test Equipment Rental Company", a modern flexible rent-buy alternative to leasing and outright purchase, perfectly customized to the uncertain present-day business environment.

If your instinct is normally to buy or lease your test equipment, because you fully anticipate utilising the technology over a long period of time, but you think that you might need to:

- ◆ Get the equipment faster than the capex approval process
- ◆ Upgrade or change the Test technology during the period
- ◆ Be able to return the equipment if your project ends prematurely

Then you should choose:

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Procurement, financing and service – from one source.

The equipment will be purchased by us and rented out to you – brand-new – in almost any desired quantity and specification

The configuration will be set up in line with your requirements

The initial rental period is user definable of 6 or 12 months

Convert to purchase Choose to purchase at the end to the rental period and we will rebate a proportion of your rental payments.

Extend as a flexible rental you can choose to continue to rent it at discounted rates, as you would expect from Europe's leading Test Equipment Rental Company



flexible

easy2source

Convincing by Concept

Providing you with flexibility in the face of fluctuating demand is at the heart of our proposition. It is a fact that equipment procured today may prove to be obsolete for your testing needs tomorrow. Reasons can be numerous.

A project changes or ends prematurely. A merger is about to happen. You want to temporarily increase your engineering workforce. You then want to slim it down. Or you are working on a trial for a large contract that might be around the corner. Nothing is as constant as change – this is why you should decide right now for more flexibility in your asset management.

With easy2source

It's your option

- ◆ to return the equipment at the end of the rental period
- ◆ With no further financial costs

It's your option

- ◆ To purchase the equipment at the end of the rental period
- ◆ We will credit a proportion of your rentals paid

It's your option

- ◆ choose to extend the rental period at discounted rates
- ◆ or simply extend on a flexible rental and terminate at your leisure.

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Leading through Service

Very often procuring Test Equipment is comparable to buying a car. At first glance everything looks extremely favourable. But at closer inspection the total cost of ownership makes quite a difference. In absolute terms, easy2source can be considered close to an "all-inclusive offer" since most of the services you need or may want to add are already contained in the rental rate.

It covers

- ◆ pre sales technical support and financial consulting services, system planning and selection, procurement and hardware configuration of your new equipment

It covers

- ◆ access to online asset management

It covers

- ◆ 365-day Helpdesk around the clock

It covers

- ◆ Manufacturer guarantees are extended throughout the complete rental term

It covers

- ◆ were available, equipment replacement within 24 hours for the full duration failure if a warranty situation arises

It covers

- ◆ the costs of finance and calibration, often representing 10 to 15% of the capital cost of the equipment each year

What's more?

- ◆ by request, we can arrange insurance coverage for a reasonable 8% of the rental rate
- ◆ plus our team of technicians and support staff are ready to provide backup support services on your equipment for an extra charge

Obvious
Advantage

easy2source

- ◆ No initial capital commitment and no loss of financial flexibility
- ◆ Tax efficient – rental rates are fully and immediately deductible operating expenses
- ◆ No maintenance expenses during the complete rental term

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Straightforward in Handling

Efficiency and speed in place of bureaucracy. We have learned from our 30-year Test Equipment rental experience that this is in essence all that matters to our customers. To have quick, hassle-free and straightforward access to the required hardware – easy2source offers this decided advantage as well.

Plain Sailing

- ◆ Continued flexibility and highest transparency replace complex and long lease financial contracts

Simple Procedure

- ◆ Easy and quick order processing – the familiar handling by Europe's leading Test Equipment rental company with a minimum of red tape

Shortcut Credit rating

- ◆ We rely on an informal business relationship based on mutual trust and restrict ourselves to a simple and customer-friendly credit check

One-stop Shop

- ◆ One single contact person will look after you from procurement through financing all the way to service

TRADE-IN
We accept your
obsolete Test
Equipment in
part-exchange

Why not try
easy2source

Simply request an easy2source quotation and compare price and service with all hardware procurement types the market offers.

Your contact for further information:

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E-mail: info@livingston.co.uk



easy2source

The complete equipment program of our manufacturing partners...

-
- Test Equipment
- Broadcast
- Data Communications
- General Purpose
- Industrial
- Optical
- RF & Microwave
- Telecoms
- Wireless
- Computers
- and many more



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