



# More than a supplier



At Livingston we have always believed that working together, you have a partner in working closely with our customers that understands your needs, how you get a greater understanding of your work and what you want to achieve. We see it as our job to reduce your risk, so we provide a worry-free service that will take care of all your test equipment requirements. With over 40 years experience in the management of test equipment we have a great deal of experience of the issues you face on a day-to-day basis.

## Solutions that work



At Livingston we know that your workload can fluctuate, you have peaks and troughs and projects to support, or you may want to evaluate a product before making a purchase decision. Forecasting is difficult but you need to be able to optimise your budget and your assets on an on-going basis. That's where our skills lie. It's fundamental to our core business as we manage our vast inventory on a daily basis and our expertise in this field, honed over 40 years, can help you.

By offering your business a number of alternative solutions we are providing the opportunity for you to make decisions knowing that you have:

- a variety of financial options
- access to the latest technologies
- a partner that takes care of logistics

## Services

### Sourcing Test Equipment

- Rental
- Lease
- Easy2Source
- Rent2Buy
- Used equipment
- Managed Procurement

### Supporting Test Equipment

- Equipment management
- Equipment disposal
- Calibration



**Fujikura**  
EUROPE LTD

**EXFO**  
EXPERTISE REACHING OUT

**FLUKE**  
networks

 **Trend**Communications

**FLIR**  
SYSTEMS

**AEROFLEX**

**doble**

**Tektronix**  
Enabling Innovation

**Anritsu**

**SPIRENT**  
Communications

**DRANETZ**  
BMI

 **Agilent Technologies**

**JDSU**

**LeCroy**

**ROHDE & SCHWARZ**

**DMOptics**  
TEST ACCURACY SPECIALIST



# Why Livingston?

The most important facet within the Livingston organisation is our independence. We are not aligned to any supplier of test equipment so the information we provide to our customers is based purely on our own experience and what we think is best for your requirements.

The flexibility that our range of services can offer your business will greatly increase your options and allow you to make decisions unconstrained by factors such as finance, technology and logistics allowing you to concentrate on your own core competencies and reap the benefits for your business.

# Benefits

- Immediate availability
- Wide range of T&M equipment and services
- Reduce your risk
- Allows you to concentrate on your strengths
- World-wide network of support centres
- Over 100 countries serviced globally
- BS EN ISO 9001 : 2000 throughout
- Supply and support products from over 200 manufacturers



Rail Industrial  
Communications Automotive  
Manufacturing  
Defence  
Aerospace  
Energy

# Technologies

- Datacomms
- Telecomms
- Wireless
- RF & Microwave
- Power Quality
- Electrical Test
- Thermal Imaging
- Optical
- General Purpose
- Sound & Vibration



# Livingston... the story so far



## Our history

Over 40 years ago Livingston Laboratories were selling agents for companies like Hewlett-Packard, Tektronix and the John Fluke Manufacturing Company (or Fluke as we know it now). As the market picked up and sales grew these U.S. companies gradually set up their own sales offices in the U.K. and Livingston moved into the rental business and became 'Livingston Hire'. Initial success then led to the opening of offices across Europe, in Holland, France, then Germany and Spain. Eventually this led to an increase in the provision of additional services such as selling used equipment.

## And today

Livingston is Europe's leading electronic equipment rental company for a variety of business sectors including electronics, communications, industrial, defence, aerospace, transport and IT markets. Our portfolio of services within the Livingston Group has expanded to include rental and leasing, equipment sales, calibration management, equipment disposal and equipment management services.

Through our offices across Europe, Livingston works in partnership with its customers to develop customised solutions to help maximise their returns.

We continue to invest in the very latest technologies and to provide flexible programmes in line with an ever changing market. Livingston provides a truly global service whilst still retaining its excellent reputation of service through local support.

## Into the future...

In a complex world Livingston is looking to add simplicity to our business processes through investment in e-commerce and e-communications. We will continue to bring innovation to our industry through the introduction of new services and we will continue to work closely with our supplier partners to bring you the very latest products when you need them.

Our vision is to make Livingston your first choice supplier and to continue to provide you with the solutions you require in order to save you time and money.





## **Livingston**

Livingston UK Ltd  
Livingston House  
2 Queens Road  
Teddington  
Middlesex  
TW11 0LB

Tel: 020 8943 5151  
Fax: 020 8977 6431  
E-mail: [info@livingston.co.uk](mailto:info@livingston.co.uk)

[www.livingston.com](http://www.livingston.com)

  
Call us now on  
**020 8943 5151**  
or visit our  
website for  
more info