

Overview of services



- ◆ Rental
- ◆ Leasing
- ◆ Sales
- ◆ Equipment Management



What makes businesses successful?

It's a tough problem to solve. How can you provide good service, be competitive and still make profit? One way is to tightly control costs without cutting corners.

A significant cost to businesses can be resourcing test equipment. But how can you have the latest technology without blowing the budget? You need to find a way to only have the test equipment when it is needed and it is earning money for you, with Livingston's range of innovative solutions you have the way. Puzzle solved!



Short term rental

Immediate Availability

Fully Flexible

Pay as you go

Zero Down time

Leasing

Equipment off balance sheet

Low spread payments

No Maintenance & disposal issues



Easy2Source

Manage your risk

Need equipment now but not sure whether to rent or buy

Initially rent for 6/12months, then convert to purchase with a rental rebate when the time is right to own

Project Rental

Fixed Project Costs

Risk Management

Cost Effective

Equipment Disposal

Disposal of under utilised equipment

Turn old equipment in to cash

Use this new revenue stream to refresh your technology



Services that give you the solution

Livingston has a range of services to enable you to source equipment when and where it is required. Flexible rentals with or without purchase options can take the risk out of the sourcing decisions you have to make. Or if cash flow is a consideration, leasing or rent to buy plans can reflect the needs of your business. If you need to own the equipment, we can use our market knowledge and expertise to procure the right products for the most competitive prices. Alternatively, purchasing high quality used equipment can save you money and make a positive contribution

to the bottom line. And if circumstances change where you no longer need equipment, we can convert your redundant equipment into cash.

To ensure quality and minimise re-work, test equipment does need to be maintained and calibrated. It is a necessary cost to the business, but Livingston can help keep those costs under tight control. Our calibration management service offers fast turnaround on equipment but also provide management reporting which can track the costs of owning individual assets.



Technologies

- Datacomms
- Telecomms
- Wireless
- RF & Microwave
- Network Analysis
- Spectrum Analysis
- Power Quality
- Electrical Test
- Thermal Imaging
- Optical
- General Purpose
- Sound & Vibration

Rent to Buy

No large upfront capital cost: spread payments over a fixed period of time

Match payments out to revenue generation in

Preserve your existing credit lines

Equipment ownership at the end of the contract

Equipment Tracking

Real time visibility of equipment status

Measurement of equipment utilisation

Measurement of lifetime equipment costs

Used Equipment

Big savings on manufacturer list prices

Immediate availability

7 day sale or return policy

Full warranty & calibration

Extended warranties available



Solving the puzzle with expertise

Livingston has been in business for over 40 years and is Europe's leading rental company. We have a large inventory of test equipment and worldwide logistic capabilities. This means we can supply you what you need when you need it. Our technical staff are waiting to help you choose the right equipment for your application and can assist you with equipment configurations and set up. We know how to manage risk and can

therefore advise you when to rent and when to own. Advanced equipment tracking reports can be supplied to help you manage equipment on rental and give you high visibility of project utilization and costs. Replacement items for equipment that is faulty or requires calibration can ensure you are never without equipment when you need it.



Managed Procurement

Procure on your behalf and take away the pains of admin

Technical expertise to suggest alternative products

Manage the interface with your suppliers

Fully independent advise

Calibration Management

Single Service Provider for all Equipment

Logistical excellence: Collection, delivery & equipment packaging

Web Based Calibration Management:
On-line equipment tracking & management reporting

Rental replacements

Guaranteed quality: ISO certification

Services

Sourcing Test Equipment

- Rental
- Alternates to buying
- Lease
- Easy 2 Source
- Rent 2 Buy
- Buying
- Used equipment
- New equipment

Supporting Test Equipment

- Equipment management
- Equipment disposal
- Calibration

How to make your business successful



Livingston is the solution

The individual Livingston services are designed to help you control controls and you can use as many or as few as you like. But if you really want to crack the puzzle and get the most out of your test equipment budget, our Equipment Management combines all these services to provide the complete solution. By understanding how your business ticks we can identify the most efficient ways of managing your test equipment needs.

We can use our expertise in all areas of sourcing, maintenance and disposal to drive efficiencies into your business. Our advanced equipment tracking and reporting systems enable us to identify which assets are earning you money and which are losing you money. We can then use this information to make the best resourcing decisions for your business.

If you like to find out more about our equipment management services, please contact Livingston and ask to speak to you Account Manager.

Telephone 020 8943 5151 or e-mail info@livingston.co.uk



Benefits

- Immediate availability
- Wide range of T&M equipment and services
- Reduce your risk
- Allows you to concentrate on your strengths
- World-wide network of support centres
- Over 100 countries serviced globally
- BS EN ISO 9001 : 2000 throughout
- Supply and support products from over 200 manufacturers



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